

D&B Collect – New Zealand

Pricing Schedule – effective 25th July 2016

D&B Collect allows you to **get your cash sooner**. We've specifically tailored the service to meet the needs of SMEs.

D&B offers its clients a **performance** based pricing model where a commission is only charged for the **successful** recovery of your debt. The commission rate applicable is calculated according to the value of the debt referred for collection.

- **No recovery, no charge**
- **Maximise your cash flow**
- **Dedicated Portfolio Manager**

Commission Schedule

Value of Debt Referred	Commission Rate %	What you receive %
\$100,001 or Greater	7.5%	92.5%
\$50,001 - \$100,000	10.0%	90.0%
\$20,001 - \$50,000	12.5%	87.5%
\$10,001 - \$20,000	15.0%	85.0%
\$6,001 - \$10,000	18.0%	82.0%
\$3,001 - \$6,000	20.0%	80.0%
\$1,001 - \$3,000	25.0%	75.0%
\$500 - \$1,000	35.0%	65.0%

** Debts aged over 365 days attract an additional 10%*

Prices are exclusive of GST

Conditions of Services

1. The minimum debt referral amount is \$500 (NZD).
2. D&B are unable to assist with the recovery of debts that are more than two (2) years old at the time of referral
3. During the debt collection process D&B may incur third party costs when engaging the services of external parties such as solicitors, licence commercial agents or government bodies. Generally this work relates to activity such as debtor locations, field calls, the commencement of legal actions and business, property or bankruptcy searches. D&B will pass these costs on to you, but only after receiving your express approval to engage such parties. D&B will always provide an indication of costs when discussing these actions with you.
4. D&B reserve the right to revise the above schedule at any time.